



## **Member Who is a Lifelong Learner: Learn More to Earn More**

This should be a member who regularly attends local trainings to enhance their BNI® Member Experience and effectively grow their business using the power of education. If you do not yet have a member who is engaged in local trainings and BNI® University.

The BNI® content should only take 10-15 minutes to complete. The balance of the hour should be used to get to know one another and build a referral relationship.

### **Events Calendar**

Review your regional Events Calendar.

Show how to find and register for events online.

Identify future local trainings that would benefit the new member, such as:

- Advanced Member Trainings
- Leadership Team Training
- BNI Connect® Webinars
- Other Local Trainings
- Courses/Podcasts/Videos in BNI Business Builder

### **BNI® Business Builder**

Ensure the Member knows how to access BNI® Business Builder through the web application or the mobile app.

Show the new Member how to access the Member Success Program modules on BNI® Business Builder from the home screen. Show them the BNI® Podcasts are under Courses and the Ultimate Success Program is under curriculum.

Show them the BNI® Business Builder Leaderboard.

Lastly, discuss importance of always investing in your personal and professional growth whether it is in person training or online training.

*Sign the Passport once this section is completed.*

