



BNI Member Expectations for New Members Applying to an Established Chapter

BNI is a business organization founded on building quality relationships. The following expectations are what *WILL* make your **BNI** membership more successful than ever! Knowing these expectations before you apply for membership is crucial to *your success* and the success of the *entire chapter*. By signing below, you agree to be the example of a highly productive member and complete these expectations as declared.

- Complete the Member Success Program Online in the first 30 days (2-3 hours)
- Complete and Attend Smart Start Training in the first 60 days (1-2 hours)
- Complete the Member Passport Program within 90 days (One 1-2-1 per week)
- Ensure you have a Substitute when you are unable to be present
- Sponsor your first member into your chapter within the first 90 days (invite 2-5 candidates and you should be able to sponsor 1)
- Continue to sponsor one new member per year into your chapter or another chapter
- Complete your BNI Profile Online (15-20 minutes)
- Download your BNI App and enter all activity on the app (5-10 minutes per week)
- Maintain “The Power of 1” score of 85 - 100 points per month to be **Green**
 - Bring one visitor to the chapter per month
 - Pass one referral per week
 - Show up each week or have a substitute present
 - Do One 1-2-1 every week (starting with your Passport to Success)
 - Complete 1 CEU – Chapter Education Unit each week
- Hold a Leadership Team Position as quickly as possible
- Fully participate in all formal Visitor Day/Open House Events

_____ Date: _____

Applicant

_____ Date: _____

Membership Committee